

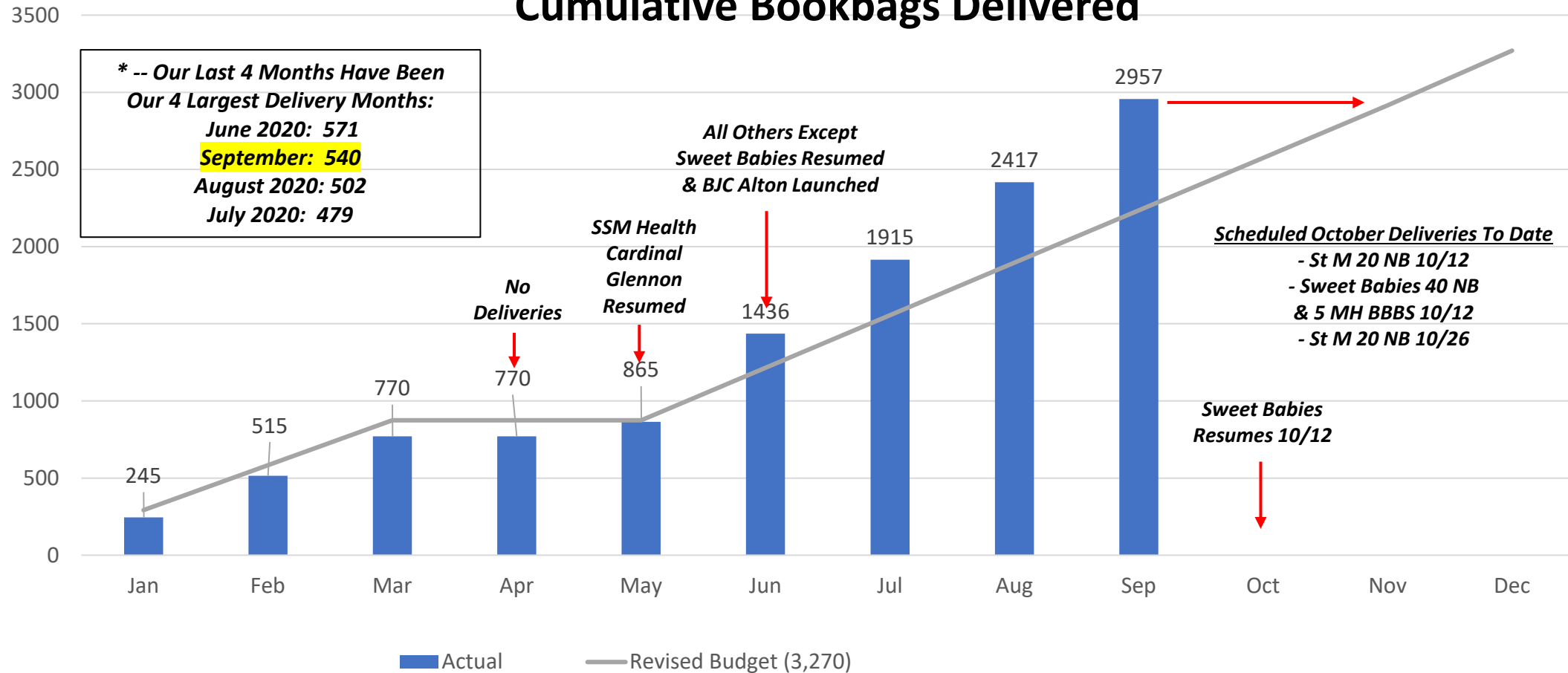
MONTHLY UPDATE

September 2020

2020 YTD Deliveries Vs. Goal

September Was Our 4th Straight Month of Record Deliveries -- Now Delivering at an Annual Pace >6,000*

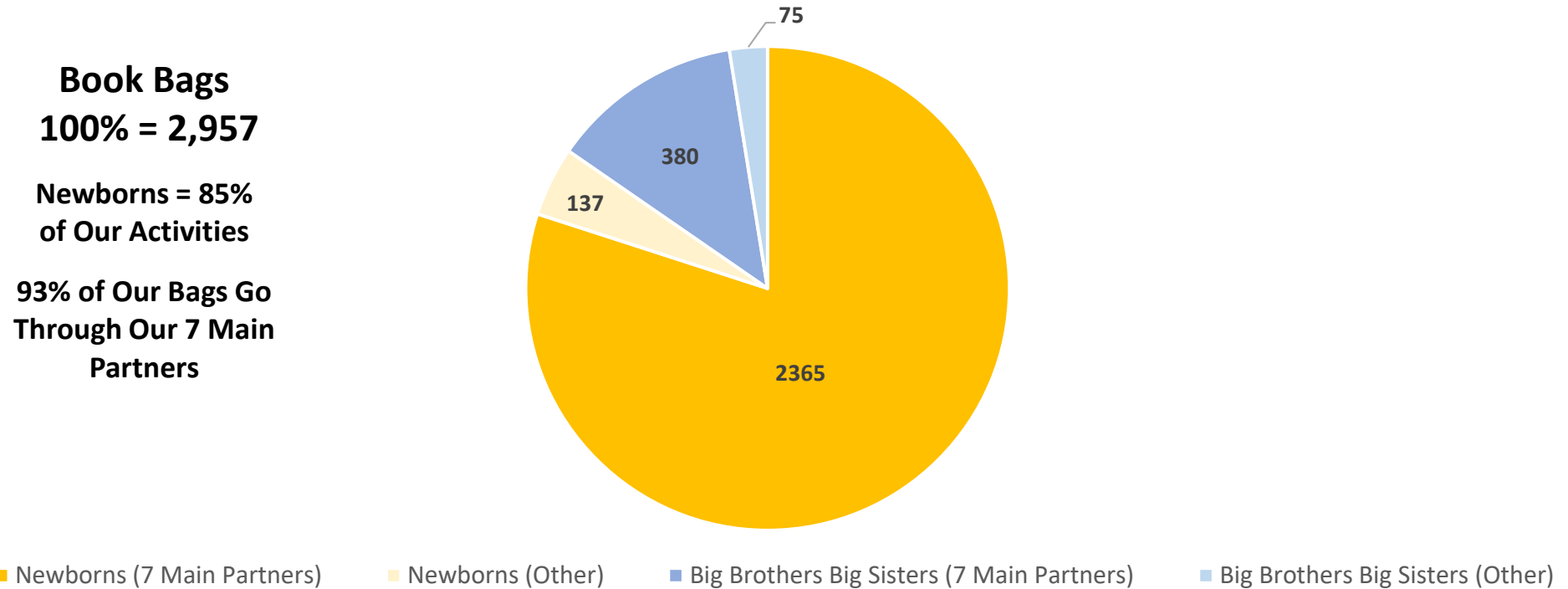
Cumulative Bookbags Delivered



Previous Years: 2017 = 689; 2018 = 2,455; 2019 = 3,173

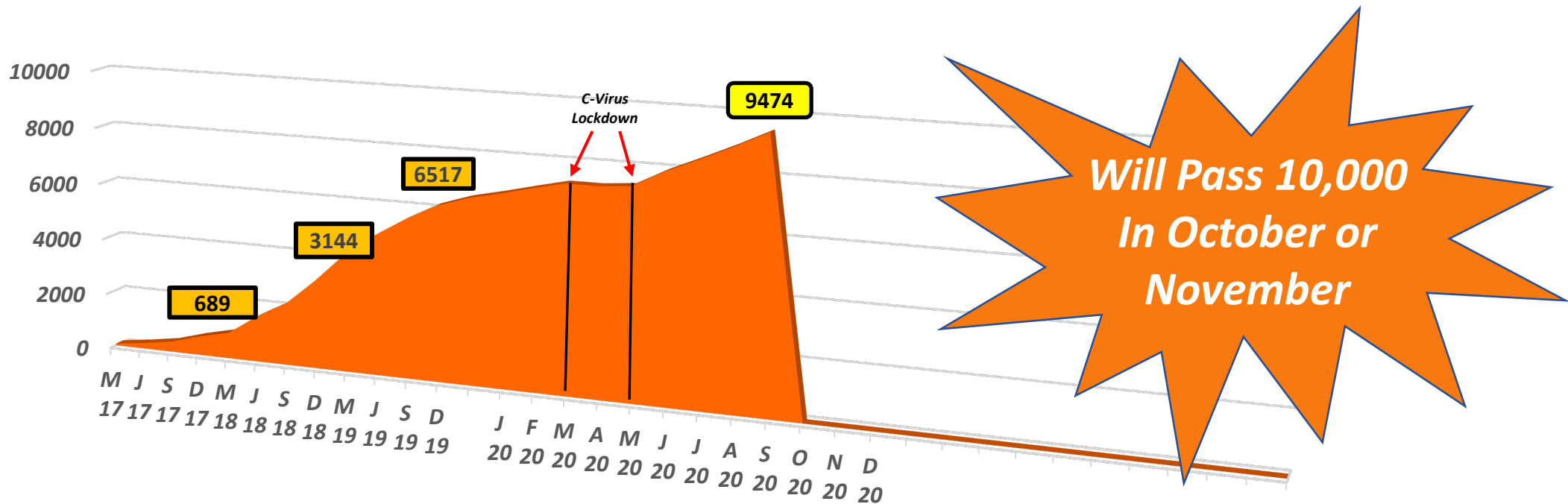
2020 YTD Deliveries

By Program & Type of Partner to Whom Delivered



7 Main Partners (in Order by Size) Are: BJC Kingshighway, Children's, St. Mary's, Sweet Babies, SSM Health Cardinal Glennon, Nurses for Newborns & Alton Memorial Member BJC Healthcare

9,474 Book Bags Distributed Over First 45 Months

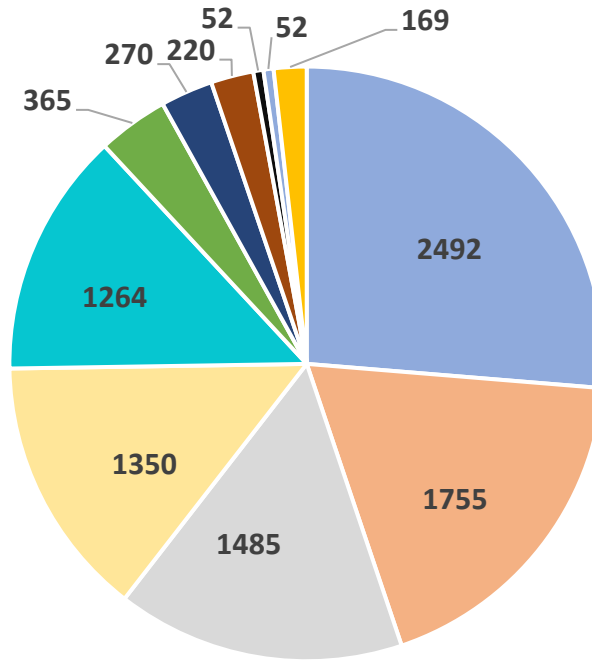


Book Bags To Date (September '20)

100% = 9,474 Bookbags

SSM Health Cardinal Glennon Now #4

Sweet Babies Resumes 10/12

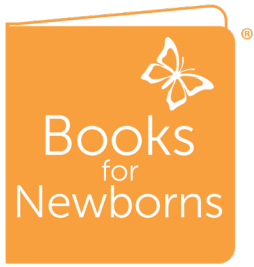


<u>Book Bag Deliveries</u>	
	Sept
BJC Kingshighway	280
SSM Cardinal Glennon	180
St. Mary's	40
ESOL STL Public Schools	24
Ronald McDonald Houses	15
Individuals/Int'l Institute	<u>1</u>
Total	540

- BJC Kingshighway
- Children's
- St. Mary's
- SSM Health Cardinal Glennon
- Sweet Babies
- Nurses for Newborns
- Alton Memorial (BJC)
- Good Shepherd
- Haven of Grace
- Raising St. Louis
- All Others*

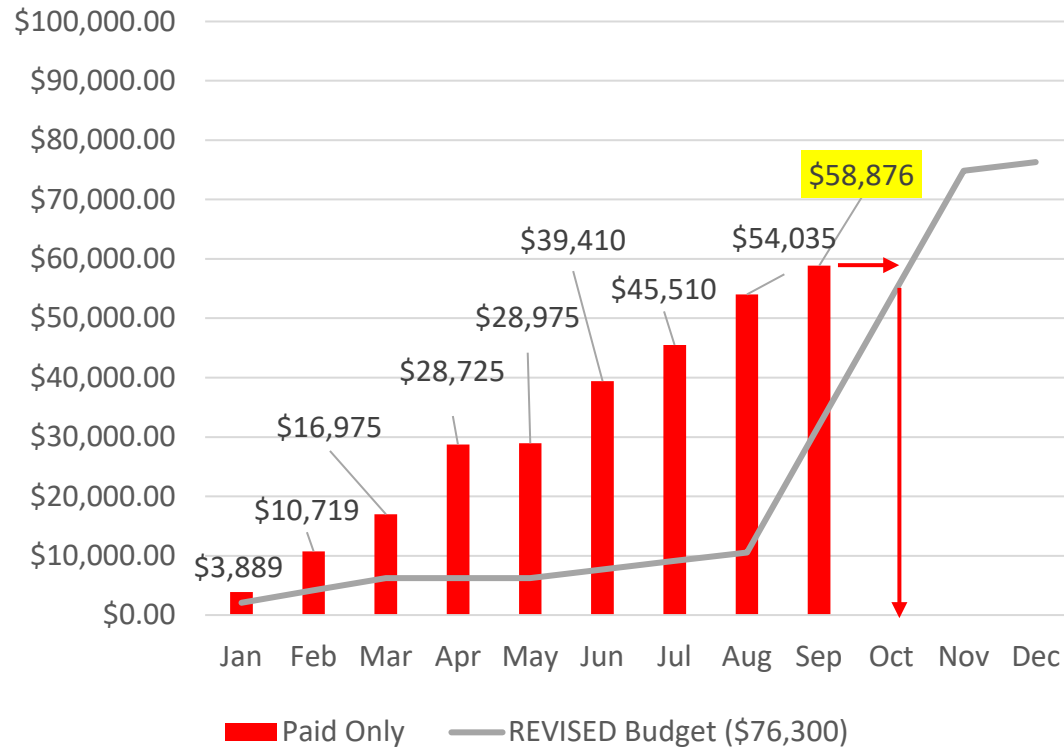
* - Ronald McDonald Houses (43); ESOL STL Public Schools (24); Urban League (22); Wash U (15); Healthy Kids Express (10); Almost Home (15); All Others (20)

2020 YTD Vs. Revised Budget

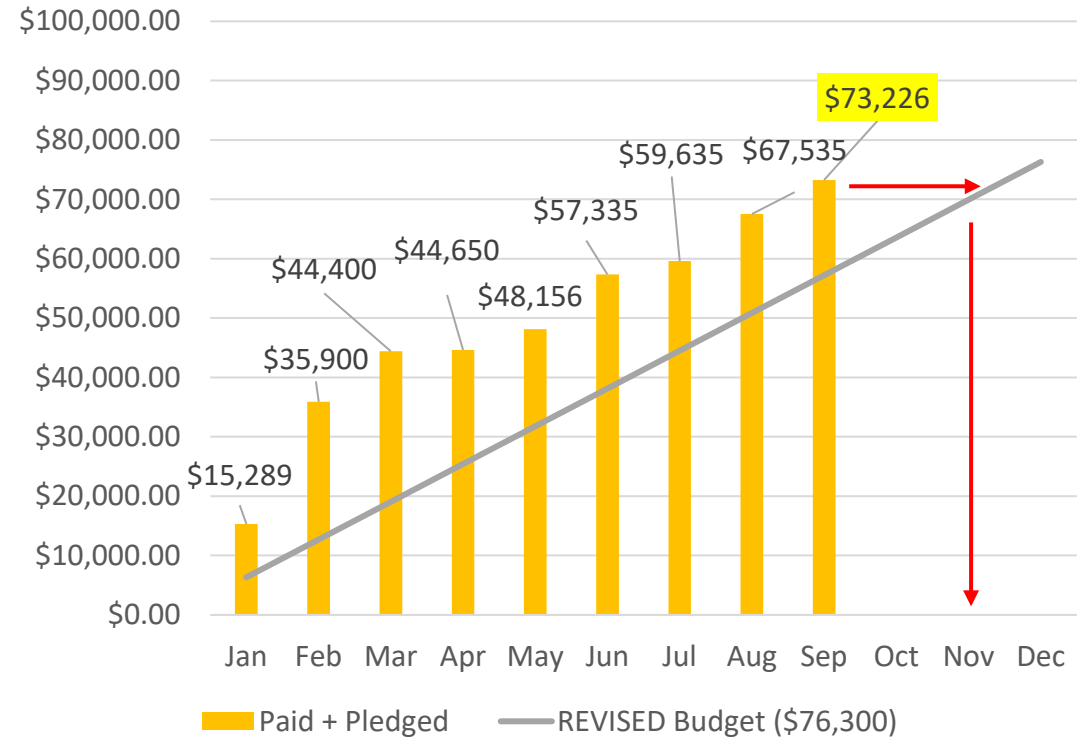


Average Month for New Revenues -- Need to Raise Another \$3,074 By Year End

Cumulative Paid Funds Raised (\$s)



Cumulative Total Funds Raised (\$s)



Totals = \$87,582 (2019); \$23,230 (2018); \$26,570 (2017); \$2,300 (2016)

PAID BUDGET: April & May = \$0. All But Oktoberfest (\$60,000 Spread Over Sep to Nov) Spread Evenly Over Other 10 Months

TOTAL REVISED BUDGET: Full \$76,300 Spread Evenly Throughout Year

Total Funds Raised Through September Include Pledges Of: \$9,350 (Oktoberfest) & \$5,000 (Great Rivers Confluence Foundation)